



# TABLE OF

3 INVESTMENT OVERVIEW

OFFERING DETAILS

4

PROPERTY TENANTS

SITE MAP

7

PROPERTY IMAGES

INCOME, EXPENSES, RENT ROLL, ETC.

1 1

13 LOCATION MAP

CONTENTS



Apex Capital is pleased to exclusively offer the opportunity to acquire a highly sought-after Save A Lot anchored shopping center located in Deltona, Florida.

The offer also includes a .7 acre outparcel which is located on the Southeast corner of the property. The shopping center offers significant exposure and is located at the signalized corner of Howland Boulevard & Courtland Boulevard.

The property sits on a 6.56-acre lot and contains 51,218 SF GLA.

Throughout the past 30 years, tenancy has remained stable, and occupancy has been high. An investor can capitalize on raising rents to market rate, filling a 7,500 SF vacancy, and the opportunity to build, or sell a .7 acre outparcel.

The property features a parking ratio of 5:1,000 SF.

Current occupancy is 85% +/-. Current NOI is \$533,886 and ProForma NOI is \$586.643





#### **SHOPPING CENTER**



ASKING PRICE: \$6,750,000



BUILDING SIZE: 51,218 SQ FT



LOT SIZE: 285,754 SQ FT (6.56 ACRES)



5:1,000 SQ FT



YEAR BUILT: 1991









Save A Lot Food Stores Ltd. is an American discount supermarket chain store headquartered in St. Ann, Missouri, in Greater St. Louis. It is a subsidiary of Onex Corporation and has about +/-1,300 stores across 36 states in the United States with over \$4 billion in annual sales.

## ZANYTIME FITNESS.



Anytime Fitness is a franchise of 24-hr health and fitness clubs headquartered in Woodbury, Minnesota, United States.

The company operates over 4,000 franchised locations in 50 countries. The gym facilities are open 24 hours a day, 365 days of the year.





Kid City USA Enterprises offers unique preschool, daycare, and before/after school programs nationwide.

For over 20 years, Kid City USA has expanded to nearly 60 locations.

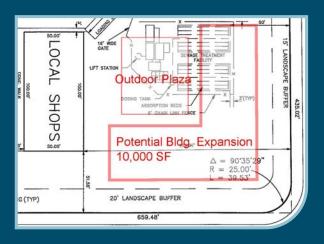
Our franchise opportunities are great for both individuals wanting to put their degree in education to work or investors seeking to own one to several locations.

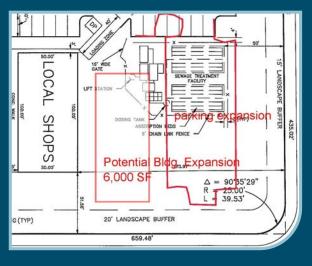
# OUTPARCEL OPPORTUNITY

## VALUE-ADD OPTIONS

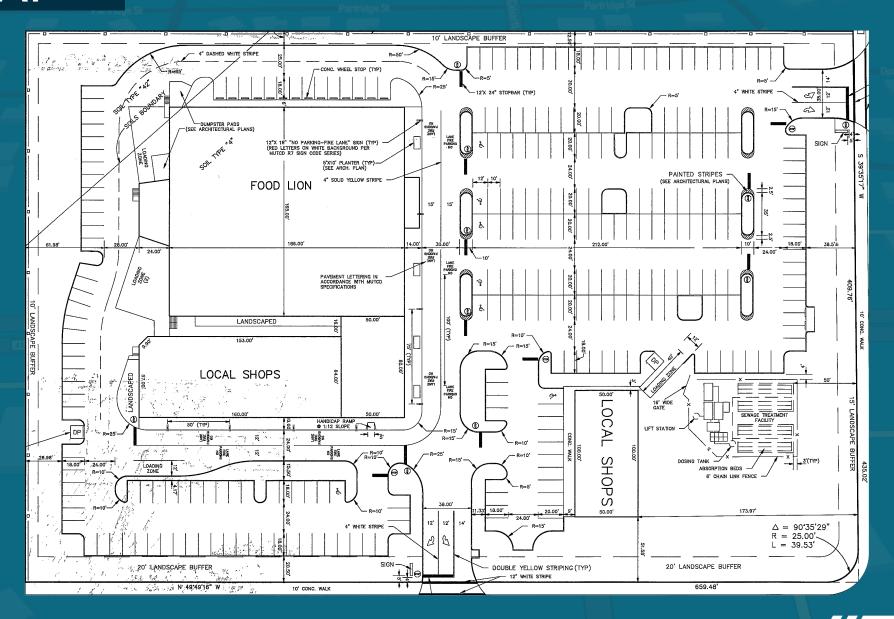








# SITE MAP

















#### INCOME & EXPENSES

#### Current

| Income   | Current                 | PSF                              |
|--|-------------------------|----------------------------------|
| Occupied Space                                 | \$574,708               | \$15.90                          |
| Vacant (@ Market Rent) Gross Potential Rent    | \$0<br>\$574,708        | \$0 0%<br>\$1 <mark>5.9</mark> 0 |
| Expense Reimbursements Gross Potential Income  | \$574,708               | \$0<br>\$15.90                   |
| Vacancy (@Market Rent)  Effective Gross Income | \$0<br>\$574,708        | \$0<br>\$15.90                   |
| Operating Expenses Reserves / Replacements     | (\$31,807)<br>(\$9.015) | (\$0.71) -6%<br>(\$0.20)         |
| NET OPRATING INCOME                            | \$533.886               | \$15.90                          |



Cap Rate: 7.91%

Price: \$6,750,000

PSF: \$131.79

PSF Land: \$23.62

| Expenses                 | Current  |  |
|--------------------------|----------|--|
|                          |          |  |
| Real Estate Taxes (2020) | \$61,000 |  |
| Insurance                | \$30,797 |  |
| Electric (House Meter)   | \$6,900  |  |
| Water                    | \$0      |  |
| Waste (4148) Howland     | \$13,380 |  |
| Cleaning (Bldg & Prop)   | \$18,000 |  |
| Maintenance / Repairs    | \$11,269 |  |
| Management Fee (3%)      | \$16,461 |  |
|                          |          |  |

TOTAL \$157,807

Out of the \$157,807 - \$126,000 is recoverable via CAM.

Total Net Expenses \$31,807

#### Pro-Forma

| Income                  | Current       | PSF      |
|-------------------------|---------------|----------|
| Lodge                   |               |          |
| Occupied Space          | \$661,208     | \$14.67  |
| Vacant (@ Market Rent)  | \$0           | \$0      |
| Gross Potential Rent    | \$661,208     | \$14.67  |
| Expense Reimbursements  | \$10,000      | \$0.22   |
| Gross Potential Income  | \$671,208     | \$14.89  |
| Vacancy (@Market Rent)  | (\$33,060.38) | (\$0.73) |
| Effective Gross Income  | \$638,147     | \$14.16  |
| Operating Expenses      | (\$38,280)    | (\$0.85) |
| Reserves / Replacements | (\$13,224.15) | (\$0.89) |
|                         |               |          |
| NET OPPATING INCOME     | \$586 643     | \$13.01  |

 Cap Rate:
 8.69%

 Price:
 \$6,750,000

 PSF:
 \$131.79

 PSF Land:
 \$23.62

| Expenses  | Current                         |
|---|---------------------------------|
| Real Estate Taxes (2020)<br>Insurance<br>Electric (House Meter) | \$61,000<br>\$30,797<br>\$6,900 |
| Waste Cleaning (Bldg & Prop)                                    | \$0<br>\$13,380<br>\$18,000     |
| Maintenance / Repairs<br>Management Fee (3%)                    | \$11,269<br>\$18,000            |
| TOTAL   | \$159,346                       |

By filling in vacancy, all expenses shall be covered by CAM recoverables.

### RENT ROLL

#### Current Rent Roll

| Tenant                   | GLA    | % of GLA | Lease<br>Commence | Lease<br>Expire | Mos. Rem<br>on Lease | Monthly<br>Rent | Annual<br>Rent | Rent<br>PSF | Changes<br>On | Changes<br>To | Options  | Deposits    |
|--------------------------|--------|----------|-------------------|-----------------|----------------------|-----------------|----------------|-------------|---------------|---------------|--|-------------|
| Anytime Fitness          | 7,440  | 16.51%   | 11/20/14          | 11/19/25        | 52                   | \$7,440.00      | \$89,280       | \$12        | 11/20/22      | \$7,626       | (3) 5 Yr - Lease has payment tables for the renewals                           | \$7,440.00  |
| China City               | 1,299  | 2.88%    | 12/01/18          | 11/31/22        | 17                   | \$2,235.15      | \$26,822       | \$20.65     | 12/01/22      | \$2,302.20    | None   |             |
| Cocky Rooster            | 2,600  | 5.77%    | 10/01/19          | 09/30/24        | 38                   | \$4,133.49      | \$49,602       | \$19.08     | 10/01/21      | \$4,257.50    | (2) 5 Yr - prevailing rates in the area at the time, but not less than 3% over |             |
| Divine Styles Hair Salon | 1,000  | 2.22%    | 01/01/19          | 12/31/24        | 41                   | \$1,590.00      | \$19,080       | \$19.08     | 01/01/25      | \$1,637.50    | None   | \$2,930.83  |
| Dr. Smith Dentistry      | 1,500  | 3.33%    | 10/01/18          | 09/31/23        | 27                   | \$2,331.49      | \$27,978       | \$18.65     | 10/01/21      | \$2,401.43    | None Standard  | \$1,500.00  |
| Bobble Tea               | 1,300  | 2.88%    | 10/01/21          | 03/01/24        | 41                   | \$2,166.67      | \$26,000       | \$20        | 10/01/22      | \$2,275       | None   | \$2,600     |
| Habachi & Wings          | 1,300  | 2.88%    | 03/05/16          | 03/04/26        | 55                   | \$2,138.04      | \$25,656       | \$19.74     | 07/01/21      | \$2,202.18    | None   |             |
| Just 1 More Sports Grill | 2,600  | 5.77%    | 10/28/11          | 10/28/22        | 15                   | \$4,424.44      | \$53,093       | \$20.42     | 10/28/21      | \$4,645.66    |  | \$3,500.00  |
| Kid City                 | 5,000  | 11.09%   | 05/15/20          | 06/30/25        | 47                   | \$6,872.58      | \$82,471       | \$16.49     | 05/15/22      | \$7,078.76    | (2) 5 Yr - prevailing rates in the area at the time, but not less than 5% over | \$5,000.00  |
| Nails Forever Nails      | 1,500  | 3.33%    | 08/01/20          | 07/31/22        | 12                   | \$2,458.64      | \$29,504       | \$19.67     | 08/01/21      | \$2,532.40    | (1) 5 Yr - prevailing rates in the area at the time, but not less than 3% over | \$5,765.75  |
| Save A Lot               | 16,386 | 36.35%   | 11/04/11          | 02/28/23        | 19                   | \$8,203.00      | \$98,436       | \$6.01      | 03/01/22      | \$8,203.33    | (3) 5 Yr - Lease has payment tables for the renewals                           |             |
| King Smoke Shop          | 3,150  | 6.99%    | 10/15/20          | 12/31/25        | 53                   | \$3,898.81      | \$46,786       | \$14.85     | 11/01/22      | \$4,015.78    | None   | \$4,200.00  |
| Vacancy                  | 7,500  | 16.64%   |                   |                 |                      |                 | \$0            | \$0         |               |               |  |             |
| TOTALS                   | 45,075 | 100%     |                   |                 |                      | \$47,892.31     | \$574,708      | \$15.90     |               | \$49,177.74   |  | \$32,936.58 |

#### Pro-Forma Rent Roll

| Tenant                   | GLA    | % of GLA | Lease<br>Commence | Lease<br>Expire | Mos. Rem<br>on Lease | Monthly<br>Rent | Annual<br>Rent | Rent<br>PSF | Changes<br>On | Changes<br>To | Options  | Deposits    |
|--------------------------|--------|----------|-------------------|-----------------|----------------------|-----------------|----------------|-------------|---------------|---------------|--|-------------|
| Anytime Fitness          | 7,440  | 16.51%   | 11/20/14          | 11/19/25        | 52                   | \$7,440.00      | \$89,280       | \$12        | 11/20/22      | \$7,626       | (3) 5 Yr - Lease has payment tables for<br>the renewals                        | \$7,440.00  |
| China City               | 1,299  | 2.88%    | 12/01/18          | 11/31/22        | 17                   | \$2,235.15      | \$26,822       | \$20.65     | 12/01/22      | \$2,302.20    | None   |             |
| Cocky Rooster            | 2,600  | 5.77%    | 10/01/19          | 09/30/24        | 38                   | \$4,133.49      | \$49,602       | \$19.08     | 10/01/21      | \$4,257.50    | (2) 5 Yr - prevailing rates in the area at the time, but not less than 3% over |             |
| Divine Styles Hair Salon | 1,000  | 2.22%    | 01/01/19          | 12/31/24        | 41                   | \$1,590.00      | \$19,080       | \$19.08     | 01/01/25      | \$1,637.50    | None   | \$2,930.83  |
| Dr. Smith Dentistry      | 1,500  | 3.33%    | 10/01/18          | 09/31/23        | 27                   | \$2,331.49      | \$27,978       | \$18.65     | 10/01/21      | \$2,401.43    | None   | \$1,500.00  |
| Bobble Tea               | 1,300  | 2.88%    | 10/01/21          | 03/01/24        | 41                   | \$2,166.67      | \$26,000       | \$20        | 10/01/22      | \$2,275       | None   | \$2,600     |
| Habachi & Wings          | 1,300  | 2.88%    | 03/05/16          | 03/04/26        | 55                   | \$2,138.04      | \$25,656       | \$19.74     | 07/01/21      | \$2,202.18    | None   |             |
| Just 1 More Sports Grill | 2,600  | 5.77%    | 10/28/11          | 10/28/22        | 15                   | \$4,424.44      | \$53,093       | \$20.42     | 10/28/21      | \$4,645.66    |  | \$3,500.00  |
| Kid City                 | 5,000  | 11.09%   | 05/15/20          | 06/30/25        | 47                   | \$6,872.58      | \$82,471       | \$16.49     | 05/15/22      | \$7,078.76    | (2) 5 Yr - prevailing rates in the area at the time, but not less than 5% over | \$5,000.00  |
| Nails Forever Nails      | 1,500  | 3.33%    | 08/01/20          | 07/31/22        | 12                   | \$2,458.64      | \$29,504       | \$19.67     | 08/01/21      | \$2,532.40    | (1) 5 Yr - prevailing rates in the area at the time, but not less than 3% over | \$5,765.75  |
| Save A Lot               | 16,386 | 36.35%   | 11/04/11          | 02/28/23        | 19                   | \$8,203.00      | \$98,436       | \$6.01      | 03/01/22      | \$8,203.33    | (3) 5 Yr - Lease has payment tables for the renewals                           |             |
| King Smoke Shop          | 3,150  | 6.99%    | 10/15/20          | 12/31/25        | 53                   | \$3,898.81      | \$46,786       | \$14.85     | 11/01/22      | \$4,015.78    | None   | \$4,200.00  |
| Vacancy                  | 7,500  | 16.64%   |                   |                 |                      | \$9,375.00      | \$112,500      | \$15        |               |               |  |             |
| TOTALS                   | 45,075 | 100%     |                   |                 |                      | \$57,267.31     | \$687,208      | \$17.05     |               | \$49,177.74   |  | \$32,936.58 |

